

How to Buy a Car



The first thing you should decide before you begin your automobile research is what kind of car you want and how it will best serve your needs and budget. Do you want a new car or would you prefer used? There are benefits to both.

Are you in the market for a NEW or USED car?

Buying a new car can be exciting and confusing at the same time. Ads are everywhere for the latest makes and models. And then there's financing, incentives, warranties, insurance and the list goes on.

Although the whole new car buying process may seem overwhelming, once you break it down, buying a car can be pretty straightforward. The best way to start is by gathering information and understand how financing works. With this you will be ready to get the best possible price on the car you want with loan payments you can live with after the sale.

Prior to shopping, contact us to see what loan amount you will qualify for.

If you decide to buy a used car, it is important that you know everything about the history of the car, including the number of previous owners, if there are past mechanical problems or accidents reported, and if there's maintenance history.

One of the largest benefits of buying a used car is that you can often get a pretty good deal. Successful buyers are usually just as happy with their used car as new car buyers are with a new vehicle.

Here are some benefits of purchasing a used car:

- Used or "pre-owned" cars have lower purchasing prices, licensing, registration fees and taxes.
- Used vehicles usually have lower insurance premiums.
- Used cars don't typically offer initial sticker shock to buyers nor the instant depreciation that comes the minute a new car is sold and driven off the lot.

Here are some reasons to consider purchasing a new car:

- New cars have lower operating and maintenance costs because they tend to get better mileage than used cars and require less frequent repairs.
- New cars have the latest safety features and tend to be more reliable.
- Used cars may have a history of problems you don't know about when you roll off the lot.
- New cars come with a warranty as part of the purchase price. You can purchase a warranty for a used car, but that cost is not included in the vehicle's purchase price.
- New cars are less likely to release harmful emissions than used cars.